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THE BEST
WINEs &
DELICATEssEN
FROM
CROATIA
AND
BALKAN
REGION!



Mediterra Natura ltd., Zagreb, Croatia - is the wine & autochthon delicatessen trade and export company for the products that have their origin mainly in Croatia and wider Balkan region (premium and quality Slovenian, Croatian, Bosnia and Herzegovina, Montenegro, Macedonian, Bulgarian, Kosovo and Serbian natural made wines and delicacy autochthon organic food products – extra virgin olive oils from Dalmatia, organic pumpkin seed oils from Slavonia, pumpkin seeds, Dalmatian prosciutto, Slavonia “kulen”, truffles, Adriatic Sea salt, Adriatic canned fish, Dalmatian natural jams, natural food ingredients, Pag autochthon cheese, Bosnian Trapist monastery autochthon cheese, etc.).

THE THINGS WE DO:

- *acting like “one stop shop” – a broad wine & generic products portfolio from all the Croatia and Balkan region, in different price and quality ranges, but with one basic added value – the buyer gets best solution for own money, optimum proposal regarding the wine sort, brand, awards, geographical location, producer in comparison to the best price. We are also covering all logistical issues regarding wine export documents and analyses, transport and optimum low cost routes to your doors*





- *representing more than 70 top winemakers & organic food producers from Slovenia, Croatia, Bosnia and Herzegovina, Serbia, Kosovo, Macedonia and Montenegro. All these producers are also members of our biggest regional Winemaker and Generic producers Association Mediterra. Mediterra is organizing every year, closed B2B wine degustation/ food presentation events in France, Japan, Denmark, Sweden, Poland, Montenegro, Albania, Sweden, etc.*
- *organizing cultural wine tours through Croatian wine regions. We found it very interesting because such touristic offer is really unique on EU market, having characteristic to expand in the future on wine regions of neighbouring states. Tours can be also used as kind of incentive packages for business partners, colleagues from wine industry, buyers and suppliers*
- *wine promotional events and commercial wine & delicatessen fairs*
- *closed wine degustation events and educations for the members of wine industry only (producers, sommeliers, oenologists, buyers, traders, press, tour agencies...)*
- *building brand awareness and marketing campaigns for introducing new brands to the market*
- *wine movies production and postproduction*
- *full advertising campaigns for wine and food*
- *advertising in wine & food magazines*
- *logistical services for transportation and deliveries worldwide to the customer`s doors*



- *preparation of export documentation for customs and valid chemical analyses for the products*
- *complete “export service” for the third parties*
- *joint venturing on different world markets (Mediterra Polska Sp.zo.o., Gdansk, Poland)*
- *production of private label wines in our partner wineries (Bulgaria)*



We look upon Croatian and Balkan wines & autochthon natural food products as one new global market niche which is still undiscovered and thus potentially very interesting for importers with entrepreneurial attitude. According to this, we are hoping that you will be also interested in cooperation with Meditterra!



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